

small electrical contractors and dealers, or a market survey of power distribution.

The following suggestions were made of ways in which the G. E. Co. could be useful to the School.

1. It could give the School access for problem gathering.
2. It could underwrite for a period of from three to five years a public utility study group.
3. At some time in the future it might help in supplying equipment for a model factory management laboratory.
4. It could supply lecturers for business policy and other classes.
5. Summer employment offers a possible means of help to the School.

Possible help to the G. E. Co. from the School in the future would come

1. From study and research in the public utility field along lines not open to the research of a private organization. For example:

- a. An exhaustive study of rate setting in public utilities was suggested as being a valuable and needed piece of research.
- b. Determination of the criteria to be used by such a company in judging the credit of a small public utility organization, was also suggested.
- c. A possible study of personnel and labor questions.
- d. Studies in tests leading to the proper selection and grading of employees.

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